

**REQUEST FOR EXPRESSIONS OF INTEREST  
FOR  
PRE-QUALIFICATION/ REGISTRATION OF FIRM(S)/ JOINT VENTURE AS  
SUPPLY AND SERVICE COMPANY (SSC)  
FOR INSTALLATION OF  
HIGH EFFICIENCY IRRIGATION SYSTEMS (DRIP/ SPRINKLER ETC.)  
UNDER  
PUNJAB IRRIGATED-AGRICULTURE PRODUCTIVITY IMPROVEMENT PROJECT  
(PIPIP)**

The World Bank assisted “Punjab Irrigated-Agriculture Productivity Improvement Project (PIPIP)” is under implementation since July 2012 in the entire province. Originally, the project was approved for a period of five years (2012-13 to 2016 17) with a total cost of Rs. 36,000 million/ US\$ 423 million (government share of Rs. 21,250 million/ US\$ 250 million and farmers’ contribution of Rs. 14,750 million/ US\$ 173 million). Based on highly satisfactory performance and tangible impact of the interventions, the revised PIPIP with enhanced scope and extended gestation period has been approved by ECNEC in its meeting held on 10-07-2017 at a total cost of Rs. 67,459.000 million (US\$ 654 million) including the World Bank share of Rs. 39,187.100 million (US\$ 380 million), farmers’ contribution of Rs. 25,721.045 million (US\$ 250 million) and Punjab Government share of Rs. 2,550.855 million (US\$ 24 million) for its implementation till June 2021.

2. The overall project development objective (PDO) is to improve water productivity i.e. producing more crop per drop. It will be achieved through i) improving productivity of irrigation water by efficient conveyance and its effective farm level use by adopting conservation agricultural practices; ii) production of more profitable crops through high efficiency irrigation systems (HEISs) for meeting increasing domestic demand and enhancing exports; iii) strengthening the private sector service delivery capacity and sustainability for supporting irrigated agriculture; and iv) capacity building of stakeholders in better managing irrigation water for attaining higher crop yields with less production costs.

3. Directorate General Agriculture, Water Management (DGA-WM) intends to expand the shortlist of firm(s) as supply and service companies for installation of high efficiency irrigations systems (HEIS) to enhance the choice for the farmers and fair competition among the SSCs for supply of HEIS equipment. Accordingly, expression of interest is invited from eligible firm(s)/joint venture(s) with appropriate in-house expertise which may form joint venture with local or international firms or choose foreign principle to supply the requisite expertise in terms of manpower and HEIS equipment.

4. The firm(s)/joint venture(s) having the following strength/ background would be eligible for prequalification as SSC for the project period, which will be renewed every year based on satisfactory performance.

- i. Preferably must have an office in Pakistan and willing to open minimum three (3) more offices/ dealerships/ after sales service center at various Divisional headquarters in the province;
- ii. Must registered with Income Tax/ Sales Tax Departments (Attach evidence in the form of Registration Certificate/ Number supported by latest / updated renewal as well as Income Tax and Sales Tax returns along with annexures for last three years);

- iii. Must be in business for last three years;
- iv. Must have experience of completing similar assignments on at least 50 acres during last three (03) years (Attach list of projects with location, type of system installed and cost incurred and furnish any additional documents to support relevant experience of firm(s)/Joint Venture(s);
- v. The local firms are encouraged to make joint ventures with the foreign firms. In case of joint venture of local firm with foreign principal, the experience of later elsewhere in the world will be considered.
- vi. Must be available inventory of HEIS equipment of standards & specifications approved by the Punjab Agriculture Department to install the systems on at least 50 acres.
- vii. Must have mix of professional staff including minimum five Agricultural Engineers, three Agricultural Experts including Agronomist, Horticulturist, Soil Scientist and five Diploma Engineers (Provide list of staff and their C.Vs indicating qualifications, their registration with professional institutions & relevant experience. The firm will also furnish undertaking to recruit the additional staff as per project requirements, if needed)
- viii. Must have minimum average turnover of Rs. 3 million during last three years;
- ix. Must provide affidavit confirming that (a) applicant firm (s)/joint venture(s) have never been blacklisted by any government department. (if ever black listed, then provide the case history and current status of the firm regarding this decision) (b) All the information provided by the applicant firm/joint venture are correct.
- x. Must attach pay order/ bank draft amounting to Rs. 10,000/- in the name of Director General Agriculture (Water Management) Punjab, Lahore as non refundable processing fee for pre-qualification.
- xi. The Pre-qualified firm shall enter into a contract containing detailed terms and conditions- available within the PQD- with the Directorate General Agriculture (Water Management) Government of the Punjab.

5. The proposals/ applications will be received in the office of undersigned at given address till **October 25, 2020** at 11.00am. A pre-qualification committee already constituted under the PIPIP will open the proposals on October 25, 2020 at 11.30 am, evaluate the proposals including verification of pre-requisites against approved eligibility criteria and decide about acceptance/ rejection of proposals/ offers. The interested firm(s)/ Joint Venture(s), who meet/fulfil the above mentioned prerequisites, may collect the additional information/ pre-qualification document free of cost immediately from office of the undersigned or may download the same from OFWM website ([www.ofwm.agripunjab.gov.pk](http://www.ofwm.agripunjab.gov.pk)). For further details/ pre-qualification information/ clarifications, the firm(s)/ Joint Venture(s) can contact office of the undersigned within office hours.

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