

## **EXPRESSION OF INTEREST (EOI)**

### **Punjab Resilient and Inclusive Agriculture Transformation (PRIAT) Project (World Bank Financed) Prequalification Criteria for Prequalification of Supply and Service Companies (SSCs) for Installation of Solar Systems for Operating High Efficiency Irrigation Systems (HEISs)**

The World Bank assisted “Punjab Resilient and Inclusive Agriculture Transformation (PRIAT)” project has been approved at a total cost of Rs.68,672.560 million for its implementation during five years (2022-23 to 2026-27) in the entire Punjab. The Project Development Objective (PDO) is to enhance agriculture viz on-farm water productivity and profitability of farmers. One of the key components of the project is to install solar systems on 20,000 acres for operating high efficiency irrigation systems (HEISs) to be installed by the prequalified supply & service companies (SSCs)/ private firms.

Government of the Punjab, Agriculture Department invites proposals from eligible supply & service companies (SSCs)/ private firms with the following strength/ background for their prequalification under the PRIAT project.

- (i) Must have an office in Pakistan preferably in the Punjab and willing to establish at least three (3) sub-offices/ dealerships/ after sales service centres at Divisional headquarters in the province (provide affidavit);
- (ii) The local firms are encouraged to make joint ventures (JV) with foreign firms. In case of JV of local firm with foreign principal, the experience of later elsewhere in the world may be considered. The joint venture agreement would be required for the purpose. If the applicant is consortium of firms, there must be a leading firm appointed through a Power of Attorney executed by all other consortium members;
- (iii) Must be registered with Income Tax and Sales Tax Departments (attach NTN & STN Registration Certificates supported by active NTN&STN alongwith complete returns for the last three years);
- (iv) Must be in solar business for last three years;
- (v) Must have experience of completing similar assignments at least installation of 10 solar powered water pumping systems (50 KW) during last three (03) years (Attach following documents to justify the experience claim):
  - *list of completed and on-going projects with location, components, size/scope, cost, period and share/ role (in case of Joint venture)*
  - *List of Clients (Name, Address, Contact number, Year of Installation etc.)*
  - *Type of Solar systems installed*
  - *Any additional document to support relevant experience*
- (vi) Must possess an inventory of solar equipment (panels) of atleast 50 KW as per standards & specifications approved by the Punjab Agriculture Department (<https://ofwm.agripunjab.gov.pk/system/files/B2Solar-PQD.pdf>) to install solar systems for operating HEIS;
- (vii) Must have mix of professional staff including minimum two Electrical Engineers, two Agricultural Engineers, and five Solar Technicians (Provide list of staff and their CVs indicating qualifications, appointment letters, salary slips and their registration with professional institutions & relevant experience supported by relevant documents). The firm will also furnish undertaking to recruit the additional staff as per project requirements, if needed);
- (viii) Must have minimum average annual turnover of Rs. 3 million (must attach acceptable document like audited financial statements, tax declaration/ returns etc.);
- (ix) Must be the manufacturer or sole distributor or authorized dealer of specific make of solar systems meeting approved technical specifications of the Punjab Agriculture Department

(<https://ofwm.agripunjab.gov.pk/system/files/B2Solar-PQD.pdf>) and must agree to supply compatible complete unit including PV panels and essential accessories complete specifications of PV panels and required accessories alongwith origin certificate of equipment, brochure etc.);

- (x) Must provide affidavit confirming that (a) applicant firm/ joint venture have never been blacklisted by any foreign or local government departments (if ever blacklisted, then provide the case history, current status of the firm regarding this decision). A list of debarred firms/ contractors and individuals is available at World Bank's external website: [www.worldbank.org/debar](http://www.worldbank.org/debar); (b) all the information provided by the applicant firm/ joint venture are correct; (c) the firm will provide compatible solar equipment as per approved standards & specifications along with import documents; (d) the firm will deploy staff as per project requirements/ directions of the Client and avail relevant staff for mandatory training organized by Agriculture Department on standards and procedures within three months of the pre-qualification and before getting any contract. The pre-qualification will be nullified in case of non-compliance.
- (xi) The firm undertakes to performing performance assessment tests for commissioning of solar equipment provided/ installed. The test will be performed by the SSC under the oversight of the consultants/ project team and of the beneficiary as per departmental standards/requirements.
- (xii) The firm undertakes to comply with the Environmental and Social Management Framework (ESMF) of the project available at [https://ofwm.agripunjab.gov.pk/system/files/priat\\_ESMF.pdf](https://ofwm.agripunjab.gov.pk/system/files/priat_ESMF.pdf); moreover, an undertaking shall be provided for no child or forced labour used in the supply chain.
- (xiii) The firms must attach a pay order/ bank draft amounting to Rs. 10,000/- in the name of Director General Agriculture (Water Management) Punjab, Lahore as non-refundable processing fee for pre-qualification.

Applicant firms are requested to provide only relevant and complete information specific to the proposed assignment and avoid submitting generic promotional literature. Incomplete/ irrelevant/ generic information will not be considered. Any misinformation, false and forged statements will lead to disqualification from pre-qualified and any other action as per applicable laws. The department reserves the right to withdraw this REoI at any time and interested firms are responsible for all costs incurred arising from or in relation to this request.

The proposals/ applications will be submitted in the office of the Director General Agriculture (Water Management) Punjab, Lahore/ Project Director (PRIAT). The interested firms may collect additional information/ pre-qualification document/ other documents immediately from the office of the undersigned or download from <https://ofwm.agripunjab.gov.pk/system/files/B2Solar-PQD.pdf>. The last date for submission of proposals/ applications (in hard form only in person or by post) is **28 February 2023 by 11:00 hrs.**

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