

**REQUEST FOR EXPRESSIONS OF INTEREST
FOR
PRE-QUALIFICATION/ REGISTRATION OF FIRM(S)/ JOINT VENTURE AS
SUPPLY AND SERVICE COMPANY (SSC)
FOR
INSTALLATION OF HEIS SYSTEMS (DRIP/ SPRINKLER ETC.)
UNDER
PUNJAB IRRIGATED-AGRICULTURE PRODUCTIVITY IMPROVEMENT
PROJECT (PIPIP)**

Agriculture Department has launched “Punjab Irrigated-Agriculture Productivity Improvement Project (PIPIP)” at a total cost of Rs. 36,000.705 million. The project envisages installation of drip & sprinkler irrigation systems on 120,000 acres, improvement of 5,500 unimproved canal watercourses, completion of lining on 1,500 partially improved watercourses, rehabilitation of 2, 000 irrigation schemes in non-canal commanded acres, and provision of 3, 000 Laser units to farmers/service provider. The key objective of the project is to maximize productivity of irrigation water.

2. The overall project development objective (PDO) is to improve water productivity i.e. producing more crop per drop. It will be achieved through i) improving productivity of irrigation water by efficient conveyance and its effective farm level use by adopting conservation agricultural practices; ii) production of more profitable crops through high efficiency irrigation systems (HEISs) for meeting increasing domestic demand and enhancing exports; iii) strengthening the private sector service delivery capacity and sustainability for supporting irrigated agriculture; and iv) capacity building of stakeholders in better managing irrigation water for attaining higher crop yields with less production costs.

3. Directorate General Agriculture, Water Management (DGA-WM) intends to expand the shortlist of firm(s) as supply and service companies for installation of high efficiency irrigations systems (HEIS) to enhance the choice for the farmers and fair competition among the SSCs for supply of HEIS equipment. Accordingly, expression of interest is invited from eligible firm(s)/joint venture(s) with appropriate in-house expertise may form joint venture with local or international firms or choose foreign principle to supply the requisite expertise in terms of manpower and HIES equipment.

4. The firm(s)/joint venture(s) having the following strength/ background would be eligible for prequalification as SSC for the project period, which will be renewed every year based on satisfactory performance.

- (i) Preferably must have an office in Pakistan and willing to open minimum three (3) more offices/ dealerships/ after sales service center at various Divisional headquarters in the province;
- (ii) Must registered with Income Tax/ Sales Tax Departments (Attach evidence in the form of Registration Certificate/ Number supported by latest / updated renewal);

- (iii) Must be in business for last five years;
- (iv) Must have experience of completing similar assignments on at least 500 acres during last five (05) years (Attach list of projects with location, type of system installed and cost incurred and furnish any additional documents to support relevant experience of firm(s)/Joint Venture(s);
- (v) The local firms are encouraged to make joint ventures with the foreign firms. In case of joint venture of local firm with foreign principal, the experience of later elsewhere in the world will be considered.
- (vi) Must be available inventory of HEIS equipment of standards & specifications approved by the Punjab Agriculture Department to install the systems on at least 150 acres.
- (vii) Must have mix of professional staff including minimum five Engineers, three Agricultural Experts including Agronomist, Horticulturist, Soil Scientist and five Diploma Engineers (Provide list of staff and their C.Vs indicating qualifications, their registration with professional institutions & relevant experience. The firm will also furnish undertaking to recruit the additional staff as per project requirements, if needed);
- (viii) Must have minimum annual turnover of Rs. 5 million;
- (ix) Must provide affidavit confirming that (a) applicant firm (s)/joint venture(s) have never been blacklisted by any government department. (if ever black listed, then provide the case history and current status of the firm regarding this decision) (b) All the information provided by the applicant firm/joint venture are correct.
- (x) Must attach pay order/ bank draft amounting to Rs. 10,000/- in the name of Director General Agriculture (Water Management) Punjab, Lahore as non-refundable processing fee for pre-qualification;

5. The proposals/ applications will be received in the office of Director General Agriculture (Water Management) Punjab, Lahore at following address till **31 August, 2016** during office hours. A pre-qualification committee already constituted under the PIPIP will evaluate the proposals/ offers and decide about acceptance/ rejection of proposals/ offers. The interested firm(s)/ Joint Venture(s), who meet/fulfil the above mentioned prerequisites, may collect the additional information/ pre-qualification document from office of the undersigned or may download the same from OFWM website (www.ofwm.agripunjab.gov.pk)

6. For further details/ pre-qualification information/ clarifications, the firm(s)/ Joint Venture(s) can contact office of the undersigned within office hours.

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