

EXPRESSION OF INTEREST (EOI)

Invitation for Provision of LASER Land Levelers to the Farmers /Service Providers under “National Program for Improvement of Watercourses in Pakistan (Phase-II)-The Punjab Component”

Government of the Punjab has recently launched new PSDP/ ADP funded project titled “National Program for Improvement of Watercourses in Pakistan (Phase-II)-the Punjab Component” which envisages provision of 9,500 LASER units to the farmer/service providers during five years (2019-20 to 2023-24) besides promotion of other water management interventions. One time financial assistance @ Rs. 250,000 per LASER unit will be provided to the beneficiaries for purchase of LASER unit from the firms prequalified by the Agriculture Department for the purpose.

Directorate General Agriculture (Water Management) **intends to prequalify supply & service companies (SSCs) with specific and proven competence and experience in supply of complete LASER units on turnkey basis** (equipment supply, coupling with tractor, operation demonstration, handing-over etc.) **and provision of post-delivery services.** Accordingly, expression of interest is invited from eligible firms/ joint ventures with appropriate in-house expertise. The firms may form joint venture with local or international firms to acquire requisite expertise in terms of technical/ financial capacity and LASER equipment.

The firm(s)/ joint venture(s) having the following strength/ background would be eligible for prequalification under the scheme for the project period and which be renewed every year based on specified performance criteria.

- (i) Must have /be willing to establish an office in Pakistan;
- (ii) Must be manufacturer or sole distributor or authorized dealer of specific make of LASER equipment meeting approved technical specifications of the Punjab Agriculture Department and must agree to supply compatible complete unit including scraper (Attach valid sole distributor certificate and complete specifications of LASER equipment and its scraper along-with brochure). The Firm(s) may enter into joint venture (JV) with manufacturer/sole distributor to strengthen its capability to provide the requisite services for the purpose. The firm(s) may offer more than one model of LASER equipment of same make/brand. The firm (manufacturer/sole distributor), if it enters into JV with other firm(s), cannot be applicant separately as well as may not be partner firm in any other JV for prequalification as SSC. The JVs are allowed to utilize the standing of partner firms independently or jointly in terms of technical expertise, relevant experience and financial capacity to fulfill the requisite eligibility criteria for prequalification. The relevant experience of business in Pakistan would only be considered;
- (iii) Must be registered with the Income Tax/ Sales Tax Departments in case of local firms (Attach copy of valid NTN Certificate and GST Certificate);
- (iv) Must be in business for last three years;
- (v) Must have experience of providing at least 30 LASER units in public/ private sector during last three years (Attach year-wise list of purchasers/ beneficiaries with name, complete address, phone/fax, and date of delivery). Any additional document may be furnished to support relevant experience of firm(s)/Joint Venture);
- (vi) Must have available stock of complete LASER equipment without scraper to provide 20 LASER units to farmers/ service providers;
- (vii) Must have adequate technical staff including a minimum of three Technicians (each having 2 years relevant experience) for proper after-sale service (Provide list of staff and their C.Vs indicating qualifications & relevant experience. Also attach academic and experience testimonials of each Technician. The firm will also furnish undertaking to recruit additional staff as per project requirements, if necessary);

- (viii) Must have minimum average annual turnover of Rs. 5 million, which in case of JV could be of the partner firms independently or jointly during last three years (Attach verified Income Tax Returns);
- (ix) Must provide affidavit confirming that:
- (a) applicant firm(s)/joint venture(s) have never been blacklisted by any government department (If ever black listed, then provide the case history and current status of the firm regarding this decision). (b) all the information provided by the applicant firm/joint venture is correct; (c) the firm agrees to supply compatible complete unit including scraper; (d) the firm is willing to recruit the additional staff as per project requirements, if required; and e) Must attach **pay order/ bank draft amounting to Rs. 10,000/-** in the name of Director General Agriculture (Water Management) Punjab, Lahore as nonrefundable processing fee for prequalification.

It is clarified that the SSCs previously prequalified by the Agriculture Department to deliver LASER units to the farmers/ service providers under any other project are also required to get prequalified afresh for this project.

The proposals/ applications will be received in the office of the undersigned at given address till **28th November 2019** during office hours. The pre-qualification committee constituted by the Agriculture Department will evaluate the proposals/ offers and decide about acceptance/ rejection of proposals. The interested firms/ JV may collect additional information and pre-qualification document (PQD) free of cost immediately from office of the undersigned or may download the same from OFWM website (www.ofwm.agripunjab.gov.pk).

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